



2024-07-31

To :- All Esteemed SAMBRA Members

Dear Valued Member,

SAMBRA ALERT 2024.16 : SANTAM //SAMBRA ENGAGEMENT OUTCOME – FILUM HO AND GTMOTIVE

SAMBRA's Alerts to Members on the 26th of June, the 10th, 19th and the 30th of July 2024, refers.

SAMBRA leadership and RMI executive management met with SANTAM's procurement team and executive management earlier today and we are pleased to report the following outcomes:

1. Based on the submissions made by SAMBRA and other industry associations, SANTAM has reviewed the appointment of Mr. Filum Ho as procurement consultant. An announcement in this regard will be made by SANTAM soon. SAMBRA is confident, based on today's engagement, that the outcome will be in the best interest of the MBR sector.

SANTAM expressed appreciation for all the concerns raised and feedback provided by SAMBRA, and we have been assured that it has not fallen on deaf ears. SANTAM also indicated that, as much as they fully appreciate SAMBRA and industry concerns, they have the right to engage any consultant in undertaking their business. SANTAM also brought to our attention that proper due diligence is followed in appointing consultants and contractors.

2. SANTAM has not procured or appointed GTMotive as an alternative assessment / quoting platform and agreed to continue engagement with SAMBRA on alternative solutions that will benefit the entire insurance and repair value chain. SANTAM emphasised the need to allocate work in a fairer manner based on transparent criteria. SANTAM assured us that it is only running a Proof Of Concept with CARSCAN/GTMotive and has not procured or appointed GTMotive as an alternative assessment / quoting platform. SANTAM has expressed a sincere appreciation of concerns expressed by the MBR sector based on the introduction of additional layers of costs associated with the introduction of more assessment / quoting platforms for the sector. SAMBRA has recommended other alternatives which SANTAM has undertaken to explore and evaluate before taking a final

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decision on the future. Based on the above, we expect an outcome which will be beneficial to both SANTAM and Members of SAMBRA.

Despite Members' right to protest, and notwithstanding unhappiness with developments in this regard thus far, SAMBRA leadership proposes that, in view of the positive engagement earlier today, and commitments given by SANTAM, Members seriously consider their participation in any protest action that is scheduled to commence tomorrow. Members are reminded however that they retain the right to protest and this is respected by SAMBRA – but a serious appeal is made to Members to act responsibly and within the confines of the law if they chose to do so.

The SAMBRA NEC commits to keeping Members abreast of developments in this regard.

Yours truly.

For and on behalf of the SOUTH AFRICAN MOTOR BODY REPAIRERS' ASSOCIATION

DEV MOODLEY

NATIONAL CHAIRPERSON : SAMBRA